

NSW Quality Repair Program (QRP) Questionnaire

ISSUED BY:

Claims Development

REAL INSURANCE FOR REPAIRERS

Having a Repairer Network enables Real Insurance to deliver an efficient claims process to our customers that focuses on their needs, when they need us most. It enables Real Insurance to guarantee repairs for life with the knowledge that the Network Repairer reflects our values of customer service, quality and timely repairs.

BECOMING A NETWORK REPAIRER

Real Insurance has an established Quality Repair Program and a Network Repairer Agreement for NSW. To register your interest in becoming a NSW Network Repairer you will need to submit electronically:

- A completed Quality Repair Program questionnaire; and
- provide any supplementary material (including but not limited to requested photographs).

The Real Insurance Quality Repair Program applies to driveable and non-driveable vehicles.

Real Insurance will acknowledge receipt of your completed questionnaire and advise whether we have a need to expand our Quality Repair Program in your area. If it is identified that our Network requires expansion, we will assess all submitted questionnaires for the area that requires expansion against the evaluation criteria noted below. If we do not require a Service Provider in your area we will keep your submitted questionnaire on record for future reference.

Repairers that have been successful in their application will be subject to a six (6) month trial period, under the terms and conditions of the Real Insurance Network Repairer Agreement (2013). This will assist in ensuring all that performance requirements can be met. This 6-month period will then form part of the three (3) year term of the Agreement.

EVALUATION CRITERIA

In appointing a Network Repairer Real Insurance will evaluate each Quality Repair Program questionnaire against (but not limited to) the following selection criteria;

- shop capacity and equipment levels (capability, response times, value added services);
- business need for a Repairer in your area (claim volumes, potential growth, types of services offered):
- repair quality and customer service (including communication methods);
- repair management technology and software;
- prior dealings with Real Insurance;
- historical performance previous repairs;
- accreditation and
- shop presentation and accessibility, including customer facilities.

QUALITY REPAIR PROGRAM QUESTIONNAIRE

| COMPANY DETAILS | | |
|--|----------|------|
| OOHI ANI BETAILS | | |
| Company name | | |
| Registered office address | Address | |
| | | |
| | Suburb | |
| | Postcode | |
| Years established | | |
| Australian Company Number (ACN) | | |
| Australian Business Number (ABN) | | |
| Type of business (partnership, public company, private company, etc.) | | |
| Directors of business | | |
| List subsidiary and associated companies (attach group organisation chart, if applicable) | | |

| TRADING DETAILS | | |
|--|----------|--|
| Trading name | | |
| Years trading under current owner | | |
| Physical Address | Address | |
| | | |
| | Suburb | |
| | Postcode | |
| Mailing Address (if same as above leave blank) | Address | |
| | | |
| | Suburb | |
| | Postcode | |
| Manager of business | | |
| Days & hours of operation | | |
| After hours availability | | |

| CONTACT DETAILS | | | | |
|--|-------------|-----------|-----------------------|---------------|
| Telephone number/s | | | | |
| Fax number | | | | |
| Mobile numbers | | Name | Position | Mobile Number |
| | | | | |
| | | | | |
| Email address | | | 1 | |
| Website | | | | |
| Emergency contact | | | | |
| | | | | |
| SHOP DETAILS | | | | |
| Please attach images of the | following | : | | |
| External street view sl Inside of workshop Customer reception an | | op facade | | |
| File size limit 2MB. JPG for | mat prefer | rred. | | |
| | | | | |
| Please provide details of the | e following |]: | | |
| Shop size/area (in sq. metres) | | | | |
| Volume of vehicles in/out per week | | | | |
| Total vehicle capacity per week | | | | |
| Customer off-street Parking | | | | |
| Secure parking/ vehicle storage | | | | |
| Inspection bays | | | | |
| Security and/or surveillance system | | | | |
| Quality control systems | | | | |
| | | | | |
| Do you offer the following services in-house? | Y | N | If Yes, please provid | de details: |
| Towing services | | | | |
| Mechanical services | | | | |
| Air-conditioning services | | | | |

| SHOP DETAILS – continued | | | |
|--|---|---|---------------------------------|
| Do you provide any of the following services: | Υ | N | If Yes, please provide details: |
| A dedicated customer service manager to meet & greet customers | | | |
| Customer reception area | | | |
| Refreshments available to customers | | | |
| Courtesy vehicles/ loan cars | | | |
| Damaged vehicle collection | | | |
| Repaired vehicle return | | | |
| Web based bookings* | | | |
| Customer communication options | | | |
| Other: | | | |

^{*}That Real Insurance can use to book repairs at the time of a lodgement.

| EQUIPMENT DETAILS | | | |
|-------------------------------|--|---|---|
| | Υ | N | If Yes, please provide details, brand, model, type: |
| Computerised measuring system | | | |
| Jigs, racks, aligners | | | |
| Lifting equipment / hoist | | | |
| Plastic repairs | | | |
| Invertor spot welding | | | |
| MIG brazing welder - invertor | | | |
| Paintless dent removal | | | |
| Other | Please specify equipment not already listed: | | |
| | | | |

| PAINT DETAILS | | | |
|---------------------------------------|---|---|---|
| | Υ | N | If Yes, please provide details, brand, model, type: |
| Paint system used | | | |
| Spray booths & ovens | | | |
| Extraction systems | | | |
| Infra-red drying | | | |
| Dedicated paint mixing & storage room | | | |

Total staff

(including owner/s)

| TECHNOLOGY | | | |
|--|----------|---|--|
| | Υ | N | If Yes, please provide details: |
| Computer quoting system | | | |
| Shop management system | | | |
| Accounting/ Invoicing | | | |
| Digital imaging | | | |
| Internet connection | | | |
| | | l | |
| ENDORSEMENTS & ACCREI | DITATION | S | |
| | Υ | N | If Yes, please provide details: |
| Manufacturer endorsements, e.g.: BMW recommended | | | |
| Other endorsements | | | |
| Network repairer for other insurers | | | |
| Specialist repairer for particular vehicle types | | | |
| Trade association member | | | |
| | | | |
| ENVIRONMENT, HEALTH & | SAFETY | | |
| | | | Please describe the equipment and systems: |
| Waste management | | | |
| Recycling systems | | | |
| Ventilation systems | | | |
| Health safety | | | |
| Other | | | |
| | | | |
| STAFFING DETAILS | | | |
| Number of qualified panel beaters | | | |
| Number of qualified painters | | | |
| Number of apprentices | | | |
| Number of mechanics | | | |
| Number of estimators | | | |
| Number of office staff | | | |

| RISK MANAGEMENT/INSURANCE COVERAGE | | | | | |
|--|--|--|--|--|--|
| Please list the type, coverage and amount/limit of Insurances you hold? (including liability, faulty work/ rectification and motor trade insurance, etc.) | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| NOTE: Failure to complete any of the sections may result in rejection of your response. | | | | | |
| I understand that the questionnaire is not an offer on the part of Real Insurance nor does it create any obligation on the part of Real Insurance to enter in to a commercial or other relationship. | | | | | |

DATE:

SIGNATURE:

Name:

Position held

NOTE: Service Providers are reminded that their response can be used as a basis for any preferred Service Provider agreement arising out of this process. When providing performance figures, or any other information for that matter, You should be aware that these figures may be used to measure your future performance for Real Insurance.

Questionnaires that have been downloaded can be submitted to the following Real Insurance representatives by fax or email:

Name Sonia Lennon

Position Supply Chain Manager
Email qrp@realinsurance.com.au

Facsimile 02 8889 9502